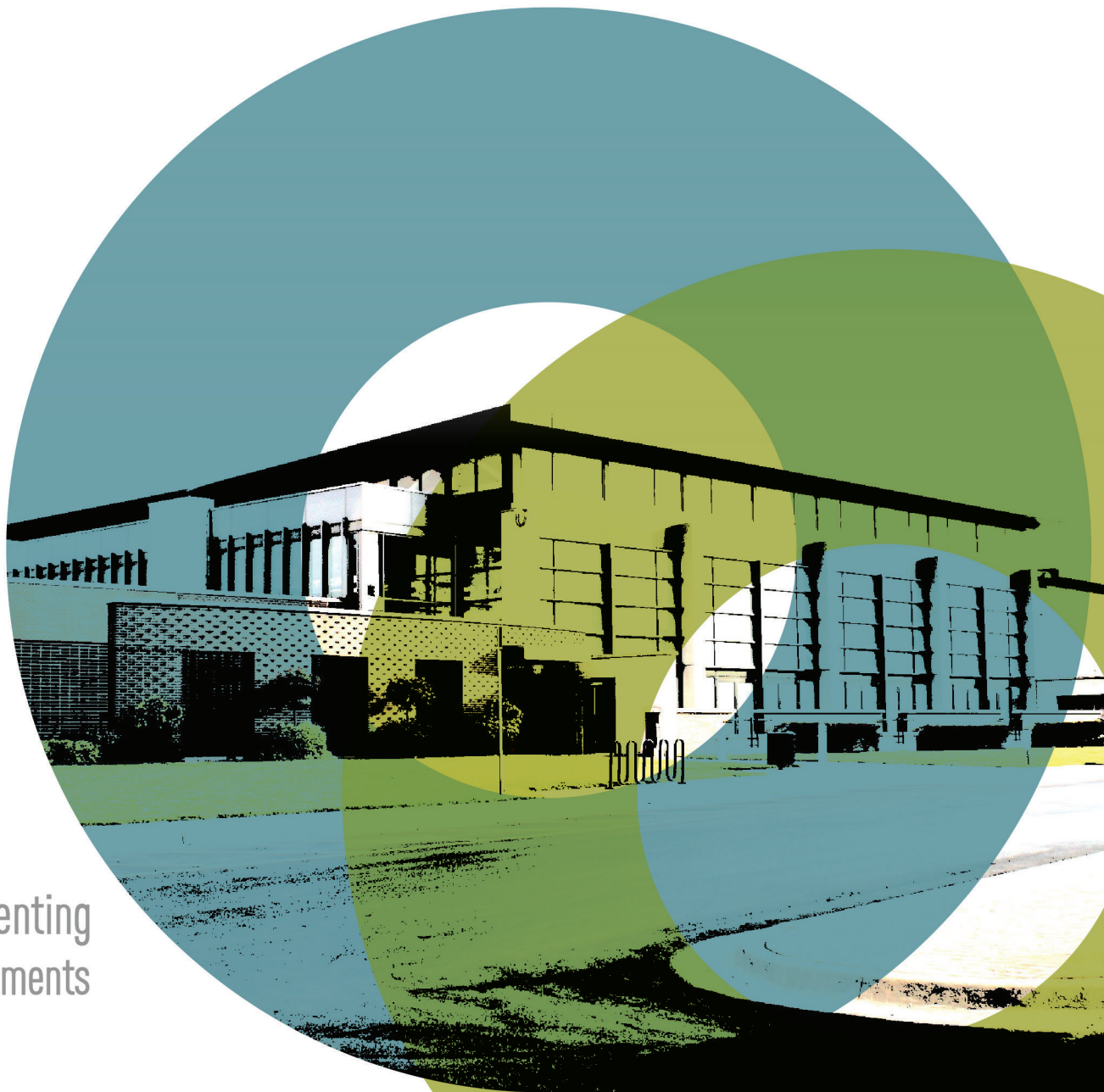


Honoring businesses for their investments and accomplishments in North Kansas City
New Businesses in NKC, Significant Capital Investments, Expansions, Relocations, and Refurbishments

2021 Investing in NORTH KANSAS CITY HONOREES



Projects Representing
Significant Investments



2021 Investing in North Kansas City Honorees

Each year the North Kansas City Business Council identifies projects representing significant investments by businesses in North Kansas City. The 2021 “Investing in North Kansas City” honorees list includes thirty-four businesses which qualified as one of the following: a) a new business in North Kansas City; b) a significant investment in expansion, relocation, refurbishment of their facility and other significant capital investments. With a couple of exceptions these are projects completed since June 30, 2020 or substantially completed by August 31, 2021.

This year, these projects added more than four hundred new workers to North Kansas City’s workforce with a conservative estimate of \$16 million in new salaries. That represents substantial purchasing power benefitting other businesses in North Kansas City – particularly destination attraction and services businesses.

Some characteristics of these businesses include: a) the largest number of projects are along the main thoroughfares of Armour, Swift and Burlington; b) approximately half are “destination attraction” businesses, adding to the enticing collection of independent local businesses found in North Kansas City; c) half are businesses new to North Kansas City and d) others that have experienced success in North Kansas City, inspiring them to make additional investments.

NEW Businesses to North Kansas City

BUSINESS NAME	ADDRESS	DESCRIPTION
BesaMe Wellness	1041 Burlington	
Cardinal Crest	1539 Swift	Residential & Commercial Construction
Defense Logistics	1520 Clay	Within iWerk
Ecco Select	1601 Iron	I/T Staffing
El Canelo Mexican Restaurant	1800 Swift	
Elite Roofing Supply	1427 Howell	
F&M Mafco	1627 Erie	Aerial Equipment Rental
Flex Fitness	1534 Burlington	
LC’s on 18th Hamburgers & Pizza	1825 Buchanan	
NKC Animal Clinic & Daycare	1415 Burlington	
Outlaw Cigar	309 E 10th Ave	
Paradise Productions	104 W 10th Ave	Event Production
Post Coffee	312 Armour	Within Cultivar KC
Rise and Grind Bakery	504 Armour	
Sail Away Wine	309 Armour	
The Happy Greek	119 Armour	
WERQ Fitness	1534 Burlington	

Also being recognized because of its sizeable investment over the past three years and its promise of greatness as a destination attraction when it opens next year is **The Rabbit hole** at **919 E 14th Ave.**

Businesses with Significant New Investments

BUSINESS NAME	ADDRESS	DESCRIPTION
Nine Pumps, LLC (Valero)	1001 Burlington	New Owner, New Building & Pump Shelter
Callsign Brewing	1340 Burlington	Relocation & Expansion
Chef Tito’s Mexican Restaurant & Cantina	1621 Swift	Conversion of Patio Space
Harrah’s Casino	One Riverboat Drive	New Private Gaming Room
INDIGEX	1520 Clay	Relocation, Within iWerk, Technology Services
KC Blueprint & Print Center	29 W 14th Ave	Relocation & Expansion
MAC Glass	1349 Swift	Refurbished Building
Modern Litho	133 W 10th Ave	Acquired Watkins Lithographic & Relocated to the Watkins Facility
Precision Elements	820 Atlantic	Expansion, Custom Displays & Packaging
PrimeTech International	1329 Swift	Relocation, Expansion & Major Renovation
ProPrint Digital		Invested \$600,000 in New Digital Press
Revlogical	1331 Saline	Relocation & Expansion, Secondary Retail Marketing
Safe Haven Security	1900 Erie	Sub-lease Office Tower
Streamline Print & Design	716 E 16th Ave	Invested in Additional Printing Capabilities
Iron District	1599 Iron	Additional Retail Tenants
Ultimate Services	1441 Burlington	Relocation & Expansion
Whole Harvest	414 Armour	Transformation

*Destination attraction businesses are bolded in black.

ON OR NEAR BURLINGTON

NINE PUMPS, LLC – NORTH KANSAS CITY



The long-time Valero car and truck fuel station and convenience store at 1001 Burlington has a new owner, Asif Kiani. He has completely rebuilt everything – from the shelter above the pumps to the convenience store building.



BESAME WELLNESS

As an emerging leader in the medical cannabis distribution industry, BeSame Wellness opened its flagship dispensary operation and headquarters at 1041 Burlington, bringing thirty-five new employees to North Kansas City. BeSame Wellness has four other dispensary locations in the KC metro area with plans for more. Jack Mitchell is the owner of this business. Former North Kansas City Police Chief Steve Beamer is the Director of Security and Compliance.

CALLSIGN BREWING

Owner Steve Sirois is significantly elevating the presence and capabilities of Callsign Brewing, with relocation to 1340 Burlington planned for early Fall 2021. The new facility is more than seven times larger than the original location at 1447 Gentry. Included in the new facility are: a 3,000 sq. ft. taproom, a 1,000 sq. ft. event space with glass wall allowing a view of the expanded production facility, a 140 ft long outdoor patio, and an increase from ten barrel to twenty barrel production capacity. There will also be distribution of cans and kegs from this facility. Steve expects to hire at least four more employees. As further support of Steve's passions about the brewing industry and veteran causes the facility includes a video/podcast studio from which podcasts about brewing can be generated. The studio will also be made available to veteran-support organizations to share their messages and stories.





KC BLUEPRINT & PRINT CENTER

This company, a full-service, print center owned by Ruby Lane, historically served the architecture and construction industry. She recently relocated and expanded into the building at 29 W 14th Ave, a half block west of Burlington. In recent years she added scanning, digitizing, sign printing and other services needed by long-time customers. Because of this expansion of facility and scope of work she added three new employees to the North Kansas City workforce.



NKC ANIMAL CLINIC & DAYCARE

The building at 1415 Burlington previously housed an auto repair shop but has experienced a major overhaul to become the home of NKC Animal Clinic & Daycare. The owner is veterinarian Dr. Lillie Fitzpatrick. This is her 2nd location. The other one is the Animal Clinic of the Woodlands in Gladstone. This business added 10+ new employees to the North Kansas City workforce.



ULTIMATE SERVICES

Ultimate Services, Inc., a worldwide supplier to the aerial lift industry, recently purchased and relocated to 1441 Burlington, from Murray Drive in North Kansas City where they had rented for several years. The company, owned by the John and Jared Barber family, is now heading into its twentieth year in the business. Originally in St Louis, they opened a second location in North Kansas City when son Jared joined the team as Director of Business Development. They discovered that the North Kansas City location was more ideal for shipping nationally, and eventually moved the entire operation here. They commend North Kansas City as being a business-friendly environment that makes it an ideal location for the company. They also have a distribution center in Sarnia, Ontario, Canada.

Ultimate Services, Inc. is a unique supplier in an industry that OSHA regulates heavily. Their goal is to continue to develop operational strategies so they can competitively deliver OSHA-required, high-quality parts for aerial equipment.

In addition to typical distribution functions, Ultimate Services provides two additional services: an in-house graphic design department which allows them to provide immediate response to job site violations concerning proper decal application; and a textile division which designs and fabricates hazmat drip diapers, tire covers to protect cement marking and specialty fabric covers for numerous uses.





DEFENSE LOGISTICS, LLC

The former president moved the headquarters of this remanufactured ammunition business from Blue Springs to the iWerx facility at 1520 Clay. The move from another community was inspired by his previous exposure to and attraction to the North Kansas City business community. Now under the leadership of Derek Johnson, three new employees have been added to the North Kansas City workforce because of this decision.

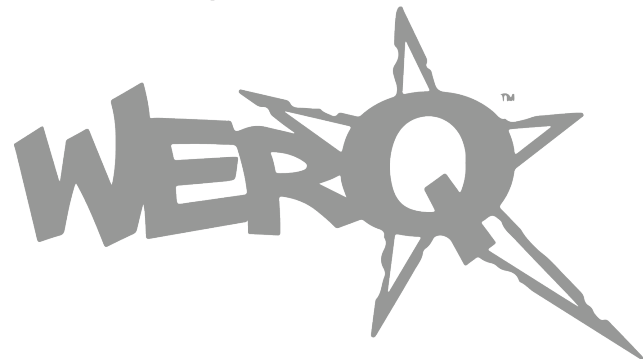


INDIGEX



WERQ DANCE FITNESS STUDIO

Fitness professional Haley Struxness brought her WERQ Fitness business, which offers a “wildly addictive cardio dance WERQout”, to 1534 Burlington. From that location she operates a fitness studio, as well as the corporate office for a growing network of WERQ Fitness affiliates. WERQ offers both virtual and in-person WERQouts to its members.



This technology services business, owned and managed by Jason Crowley, has been in North Kansas City for ten years. INDIGEX recently relocated to an upgraded and more accessible facility within iWerx at 1520 Clay.

FLEX FITNESS GYM

Jason May relocated his 24/7 fully-equipped fitness gym from Gladstone into a totally refurbished facility at 1536 Burlington in North Kansas City. In addition to fitness equipment, Flex Fitness offers personalized training and fitness nutrition. Three new North Kansas City employees have resulted from this investment.



BROUGHT TO YOU BY... NORTH KANSAS CITY BUSINESS COUNCIL

This recognition program is brought to you by the North Kansas City Business Council, a 501 c 6 non-profit, member-based corporation serving the businesses of North Kansas City.

Three words describe services provided: Support. Inform. Connect. For more information explore www.nkcbusinesscouncil.com. The website offers an online business directory, schedule of events, useful information about North Kansas City and the pathway for non-member businesses to invest in membership.

LC'S ON 18TH

Owner Virgil White added North Kansas City as the newest location for LC's Hamburgers at 1825 Buchanan — one block east of Burlington — while continuing to operate other Northland locations. This location, which he calls "LC's on 18th", has added twelve new employees to the North Kansas City workforce. Besides popular hamburger options, LC's on 18th also offers brick oven pizza and live entertainment on Friday and Saturday.



ON OR NEAR SWIFT

PRIMETECH INTERNATIONAL



After twelve years as a business tenant in North Kansas City, owner Jennifer Glover purchased, refurbished and expanded the building at 1329 Swift to be the new home of PrimeTech International. This business provides comprehensive business and contracting services in the areas of information technology, engineering, project design, maintenance and management. Currently, PrimeTech International, Inc. manages vehicle, equipment, and facilities maintenance; warehousing and distribution; corrosion prevention and control; and programmatic based contracts.



MAC GLASS

Jason and Jenny McDowell, owners of Mid-America Contractors, extended their traditional commercial construction company into new dimensions with the refurbishment of the building at 1349 Swift to house their MAC Glass subsidiary. This business is a one-stop shop for glass, mirror and aluminum storefront products and services. Vincent Guerrero is VP and manager of MAC Glass. Mid-America Contractors has other subsidiaries focusing on flooring and cabinets, located at 1500 Iron. They also own the Steamatic KC Restoration franchise located at 1249 Burlington. Together, these businesses have added twelve plus new jobs to the North Kansas City workforce.





CARDINAL CREST

This rapidly-growing custom residential and commercial construction company, owned by Joe Christensen and Adam Schaeffer, moved from a starting location at iWerx to a permanent and larger facility they purchased and completely refurbished at 1539 Swift. They have added fifteen new employees to the North Kansas City workforce.



EL CANELO MEXICAN RESTAURANT

After dramatically remodeling the building at 1800 Swift, El Canelo Mexican Restaurant, under the ownership of Enrique Perez, offers another great destination attraction for North Kansas City. This business added fifteen new employees to North Kansas City. Architect Kathy Warman (K Warman Architecture + Design) created the redesign of the building for the new restaurant.



CHEF TITO'S MEXICAN RESTAURANT & CANTINA

Chef Tito continues to reinvent his business. In the past year he changed the name of his restaurant at 1621 Swift from American Fusion Café to Chef Tito's Mexican Restaurant & Cantina. By tastefully filling the vacant space between his building and the neighbor to the south, he created an attractive, semi-covered plaza for ethnic celebrations. On any given weekend he offers a setting and menu that identifies with a nationality. Many of these are for different Latino communities, but he also has events for European and Asian communities as well. Live music Friday nights; Salsa Saturday nights. This, in addition to the diverse menu of his restaurant.

ON OR NEAR ARMOUR



THE HAPPY GREEK

This new restaurant brought an appealing Greek food menu to North Kansas City inside Calibration Brewery's building at 119 Armour. Owner Denise Pugh has another restaurant by the same name in Independence.

SAIL AWAY WINE



This new business at 309 Armour was brought to North Kansas City by owner Russ Johnson. Sail Away Wine is a new wine bar experience that gives guests the chance to explore the world of wine by offering seventy-five wines from the bottle that they can dispense themselves. Craft beers, a curated selection of spirits, and a delicious food menu are also available. Thirteen new employees in the North Kansas City workforce were created by this business.



POST COFFEE



Owners Tanner Stevens and Levi Holland expanded their successful Lee's Summit-based Post Coffee franchise into North Kansas City by becoming a tenant in the Cultivar KC small business community space at 312 Armour, they take the place of the former Colony KC coffee shop. Other businesses within Cultivar KC are Cheesy Street grilled sandwiches, The Rino performance theatre, The Triceratops Room recording studio, and Ben McBee Photography.



WHOLE HARVEST



At 414 Armour, the previous location of Fresh. Healthy. Fast., next to the Screenland Armour Theatre, Whole Harvest is a new plant-based, gluten-free, vegan-friendly food provider. Eat in, carry out or delivery.

RISE AND GRIND BAKERY

Owner Tom Norlin opened Rise and Grind Bakery at 504 Armour in July of this year after several months refurbishing the building that formerly housed the downtown Subway franchise. This new destination attraction adds five new employees to the North Kansas City workforce.



SAFE HAVEN SECURITY



As the nation's #1 ADT Authorized Dealer, Safe Haven Security has been a rapidly growing residential security sales company in North Kansas City for several years. With repeated moves to larger and larger spaces to keep up with the growth in the number of associates, Safe Haven Security has subleased an additional three story office building at 1900 Erie next to Helzberg Diamonds' headquarters. It is expected that up to one hundred and twenty additional employees will be located there in addition to their current large building at 520 E 19th Ave.

PASEO INDUSTRIAL DISTRICT

REVLOGICAL

The predecessor companies of this innovative new business, managed by Ryan Wager and PJ Guastello, have been in North Kansas City for many years. Four things happened in recent years: 1) created the business Revlogical as a conglomeration of various entities; 2) trademarked the term “segistics”; 3) consolidated from various locations including 200 E 16th Ave in North Kansas City to 1343 Saline, the former home of Henry Wurst Printing; and 4) created a retail unit called Retail Rebel in 2020.

Revlogical has one hundred employees in North Kansas City and nearly two hundred and fifty system-wide. Seventy of the employees were consolidated into North Kansas City when the larger facility went online last year. Segistics is the management of logistics for the secondary retail market of returns and overstocks, and re-marketing of that merchandise through other channels.



OTHER LOCATIONS

ECCO SELECT

This information technology professional services company at 1601 Iron, founded and managed by Jeanette Prenger, has been in business since 1996. They chose to relocate to North Kansas City in 2019, adding fifty associates to the North Kansas City workforce. They built out the second floor and part of the first floor to better accommodate their business units prior to moving in. They also added a large deck off the second floor and awnings to help improve the appearance of the building. They are in the process of revising their first floor to provide more workspace, as well as creating areas for collaboration, training and recreational activities.



ELITE ROOFING SUPPLY



This start-up roofing supply company, created by owners Travis Dye and Dave McCall, has experienced tremendous growth in the year and a half since they started at 1427 Howell in North Kansas City. In a recent expansion they nearly doubled their warehouse and storage space. Their business added thirty employees to the North Kansas City workforce. Since start-up they have also added another location in Overland Park, KS.

F&M MAFCO

A branch location of a national company that provides tooling, equipment and aerial equipment rentals, F&M Mafco re-entered the Kansas City market with a warehouse at 1627 Erie. Three new employees, including local manager Bill Penniston, entered the North Kansas City workforce.



HARRAH'S PRIVATE GAMING ROOM



Harrah's Hotel & Casino, under the leadership of General Manager Julie Sola, recently converted an area within the casino to be a private gaming room. Harrah's Kansas City is the first casino in Kansas City to offer an ultra-exclusive private gaming experience. At a guest's request they can configure the room for the table game of choice, enjoy a high limit gaming experience for themselves and friends, free of distractions. This high-end experience adds privacy, brings celebrities, sports figures and artists to play exclusively at Harrah's in North Kansas City.



MODERN LITHO

This business, a full-service magazine, catalog and commercial printer with national reach, headquartered in Jefferson City, entered North Kansas City a few years ago by acquiring James Printing. Modern Litho recently acquired Watkins Lithographic, another North Kansas City printing company, and relocated from 1340 Taney to Watkins' former location at 133 W 10th Ave. All of the Watkin's employees have become a part of the Modern Litho operation. Future staff additions are anticipated.

OUTLAW CIGAR



Kendall Culbertson created his third Outlaw Cigar location at 309 E 10th Ave by totally refurbishing and furnishing this facility. It now offers a luxurious environment with cigar smoking areas, bar service and an extensive humidor for members' cigar storage, as well as cigars for sale. Future plans are to add a brewery. Opening has been postponed because of Covid-19 restrictions for this business which, by its nature, offers an inside space for cigar aficionados.

PARADISE PRODUCTIONS

Paradise Productions, founded in 2015 by Jack Spooner as a full service live event production company, recently consolidated three divisions of the company in a 35,000 sq. ft. building at 104 W 10th Ave.

They specialize in live sound, lighting, staging, rigging, special effects and entertainment support, executing three hundred to four hundred events a year, all over the KC Metro and around the country.

In 2018 they opened a new division specializing in fixed audio/visual installations. Their primary market is houses of worship and corporations. Covid-19 had an immediate impact on the event industry so their pivoted by opening a third division doing business as "Uplinc Studios" Uplinc Studios specializes in high-end live virtual events at their studio. It provides clients the opportunity to host a high-quality convention, gala, fundraiser, or training sessions for their attendees, while continuing to stay safe and obey Covid-19 restrictions and mandates.

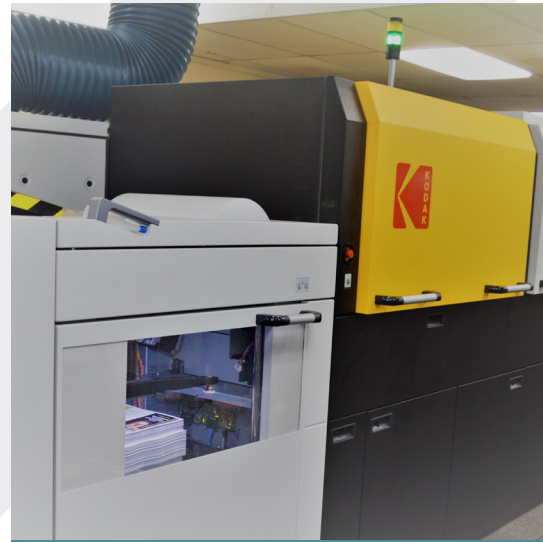
Paradise Productions now employs twelve full-time employees and ten part-time employees. They also partner with Northland CAPS to provide internship opportunities to students in the Northland interested in exploring the creative arts and events industry.





PRECISION ELEMENTS

Precision Elements, at 820 Atlantic, is owned by Clifton Robbins. The business has evolved from a brokerage firm in the custom retail display and commercial interior casework industry to designing, manufacturing and installing affordable, value-engineered interior components for the rapidly growing cannabis industry. They have been able to respond quickly to the urgent demand, with completed projects in North Kansas City and throughout Missouri. They now have eleven employees in their facility.



PROPRINT DIGITAL

Although ProPrint Digital, at 1916 Clay, didn't physically expand or relocate, they made a significant investment in a \$600,000 in a new Kodak Nexfinity Digital Press.... four color process plus embellishments. This machine handles larger sheets (14x35), has a CMYK four color process plus, expanding fifth unit with red, green, blue (RGB) to hit a wider selection of Pantone Matching System Colors, as well as white ink, metallic gloss, clear gloss, clear dimensional, MICR, gold and invisible Red Fluorescing under a black light.



STREAMLINE PRINT & DESIGN

Streamline Print & Design, at 716 E 16th Ave, recently purchased a new Canon Arizona UV Ink sign printer. Including finishing equipment, this amounts to an \$85,000 investment which increases their speed, reduces cost, and increases capacity for printing yard signs, indoor signs, and even fine art installations. Additionally, Streamline Print & Design hired two additional installers, increasing their capacity and speed for wrapping vehicles, windows, and walls.



IRON DISTRICT

Iron District is the creation of Rachel Kennedy, former owner of North Kansas City-based Plantain District food truck. The Iron District is comprised of a dozen or so retail businesses located in a “village” of colorfully-painted, re-purposed shipping containers at the southeast corner of 16th Ave and Iron. Food businesses operate out of fully-equipped modern kitchens. Depending on the weather, customers can either eat at one of the outside tables or take their food to-go. Business tenants sign a one year lease for the space they use. Here are businesses you will find in The Iron District:

- **Food & Beverage:** Crepe KC, Just Slide, Kind Food, Sno Buh, Sushi Moi, Tap Shack, Taqueria Gordita, Taiger, Tiki Huna
- **Merchandise:** 3&Me, Boheme, Bombshell Boutique, Flagship Bookstore and various pop-up vendors More details on their website:

IronDistrictNorthKC.com/Vendors



The Rabbit hOle, at 919 E 14th Ave, although not opening until sometime in 2022, deserves recognition for the many millions of dollars already invested and the outlook for the enormous impact it is going to have as a future destination attraction in North Kansas City. This unique non-profit business will feature multiple ways to enjoy children's books and engage the emotional ties that many people have to them. Their website home page says "Imagine a place where books come alive in a building overflowing with story..." The Rabbit hOle is creating a new museum experience in Kansas City that will celebrate and bring to life a century of American children's literature for visitors of all ages.

Inspired by St Louis' City Museum and Santa Fe's Meow Wolf, but expanding on the creators' previous many years of experience with the Reading Reptile children's book store, The Rabbit hOle will be a destination where people of all ages can immerse themselves in larger-than-life storybook experiences. In addition to The Rabbit hOle's Explor-a-Storium, where children and their parents can roam and play, there will also be a full-service bookstore, a makerspace, a resource library, a letterpress print shop, an automat restaurant concept, and more. Behind the scenes, The Rabbit hOle's growing staff of artists and fabricators is creating all the exhibits in-house in a 20,000 square-foot fabrication facility ("Fab-Lab") in the back of the building.

The eventual completion of this project depends on getting those final few millions of dollars in a timely manner. If you wish to be a part of its success, consider making a donation. You can help The Rabbit hOle in their mission to create a living culture around literature, accessible to all, that will nourish, empower, and inspire the reading lives of children and adults for generations to come! To donate, follow the link on their website: RabbitHoleKC.org

CONGRATULATIONS!

2021 INVESTING IN NKC HONOREES